Fee Structure and Membership Changes Update

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Fee Structure Update

Objectives

- Apply an equitable fee schedule across our community
- Provide a uniform treatment of all ARIN customers and further promote IPv6 adoption
- Allow ARIN to continue to invest in our services (ex. IRR, RPKI, DNSSEC) to meet the changing needs of the community
- Provide a streamlined and simplified billing structure
  - Easier to explain to both new and existing customers
  - Simpler and more financially effective to implement and support internally

Simplification of ARIN's fee schedule is a benefit to our customers while also allowing ARIN to effectively scale our internal operations to meet future demands

What Changed?

- Transitioned <u>all</u> customers with IPv4 or IPv6 number resources to the same RSP (Registration Services Plan) Fee Schedule:
    - ISP customers were already paying for registry services per to the RSP Fee Schedule.
    - End Users from annual per-resource maintenance fees to the RSP Fee Schedule.
    - Transitioned Legacy resource holders from annual per-resource maintenance fees to the RSP Fee Schedule while maintaining an annual fee cap (which will increase $25 per year).
- Provided a temporary IPv6 fee waiver for organizations in the 3X-Small category that desire a larger address block.
- Implemented a $50 fee for OrgCreate and a $100 fee for OrgRecovery transactions.
- Increased the transfer processing fee to $500.

Invoice Changes

Resource Holdings Detail

To assist customers with the management of their resources, invoices now contain cumulative totals of held IP resources using the baselines of /24s for IPv4 and /48s for IPv6.

Invoice Description	Quantity	Amount
Annual Fee for Registration Services Plan - Large	1	$8000.00
Total Invoice Amount (Payable In USD):		**$8000.00**

Number Resources Detail

IPv4 Number Resources: 260 (/24s)
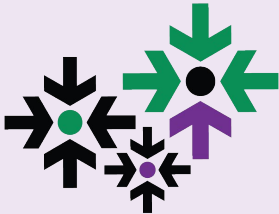IPv6 Number Resources: 4098 (/48s)
ASNs: 15

Legacy RSA Changes

Invoices now show what a Legacy Resource holder organization's fee would be without the Legacy RSA Fee Cap, and then what their annual fee is with the fee cap. Example included below.
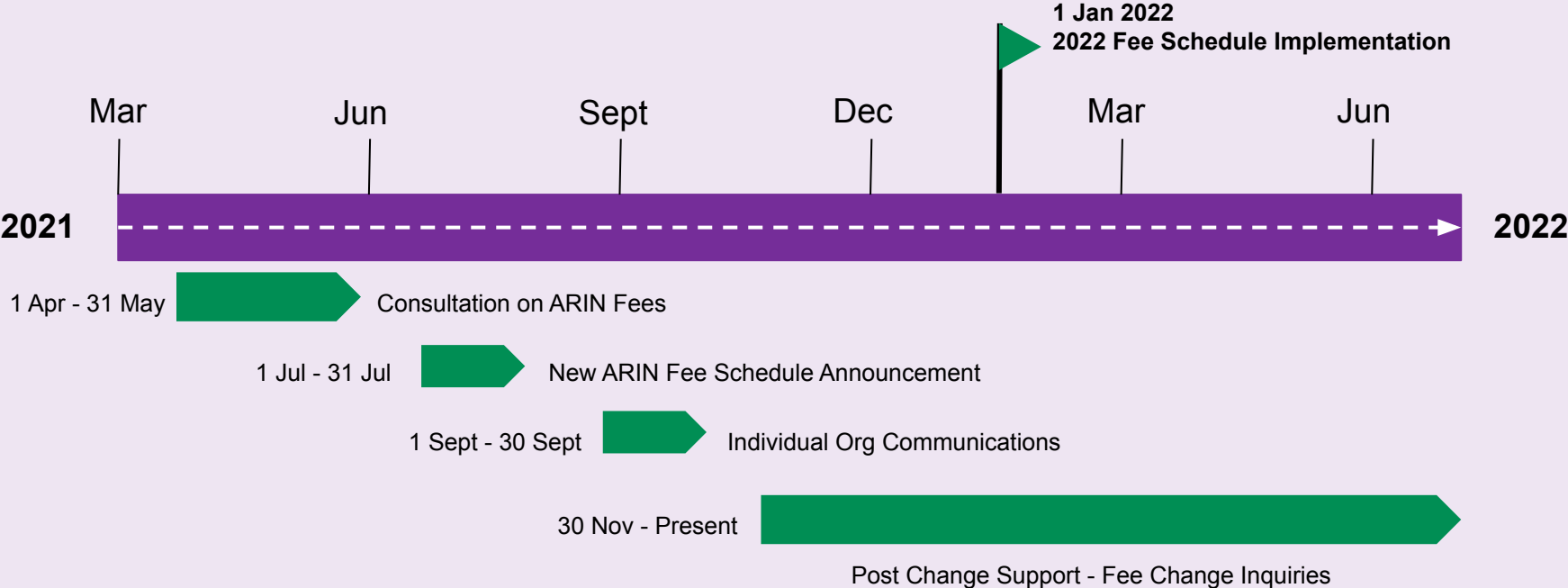
Invoice Description	Quantity	Amount
LRSA Fee for Registration Services Plan - Large	1	$8000.00
LRSA Fee Cap - Maximum fees per year	1	$150.00
Total Invoice Amount (Payable In USD):		**$150.00**

- **Number Resources Detail**
  - Invoices now contain cumulative totals of held IP resources using the baselines of /24s for IPv4 and /48s for IPv6.
- **Legacy Invoicing Changes**
  - Invoices for RSP plans with just legacy resources now show the normal fee fee, and then the applicable fee as a result of the Legacy RSA Fee Cap
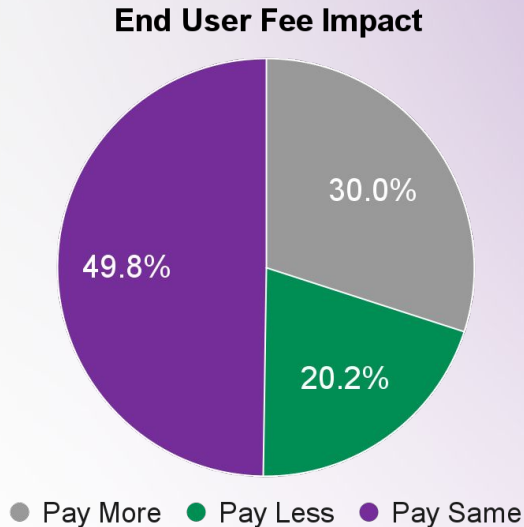
Timeline

Fee Schedule Modeled by ARIN Staff from 1 June 2020 - 31 Jan 2021

1 Jan 2022
2022 Fee Schedule Implementation

| Mar | Jun | Sept | Dec | | Mar | Jun |

2021   **2022**

1 Apr - 31 May — Consultation on ARIN Fees

1 Jul - 31 Jul — New ARIN Fee Schedule Announcement

1 Sept - 30 Sept — Individual Org Communications

30 Nov - Present — Post Change Support - Fee Change Inquiries

End User Impact

End User Fee Impact

- 30.0%
- 49.8%
- 20.2%

● Pay More ● Pay Less ● Pay Same

- ~8,000 are paying the same
- ~3,200 have a reduction in fees
- ~4k went up 1k or less
- ~660 went up 1k to 5k
- ~150 went up 5k to 10k
- ~18 went up 10k+

Note: Data and percentage breakdowns as of April 2021 modeling data

Post Implementation Support/Findings

- CCO Office continues to monitor and receive escalations from internal teams and customers directly
- Ongoing support has provided opportunities for ARIN to collaborate directly with customers
    - Consolidate customer organizations - get a lower total invoice for same services!
    - Provide more detail for the enhanced services that are provided under the RSP fee schedule (IRR, RPKI, DNSSEC)
    - General education
    - Customer Data cleanup
- Feedback results continue to be positive and continue to allow ARIN to interact with customers in ways we may otherwise have not been able to

Membership Update

2022 Membership Categories

- Trustee Members
  - No Changes
- Service Members (NEW)
  - New category that includes organizations that hold IPv4 or IPv6 Internet Number resources under a Registration Services Agreement (RSA/LRSA)
  - Have access to all ARIN services
- General Members
  - Are Service Members who have committed to participate and vote in ARIN elections
  - General Members are able to **vote** in ARIN elections for the Board of Trustees and Advisory Council
  - Requirements for a Service Member to become and maintain General Membership include:
    - Agree to participate in ARIN governance and elections
    - Maintain eligibility via participation over a 3 yr period

An ongoing communication campaign is in place to inform Service Members of their General Membership options.

Maintaining General Membership

- After the 2023 elections, <u>all</u> General Members will be evaluated annually against the ARIN election participation criteria and their status will be changed to Service Member if the organization did not vote in the ARIN elections at least once in the last three election cycles.
- General Members as of 31 December 2021 who continued to meet eligibility requirements (have IPv4/IPv6) will retain their membership status thru the 2023 election cycle.
- If an organization has its status changed to Service Member, they will be removed from General Membership for 1 calendar year, after which they will be eligible to reapply for General Member status.
- Each January ARIN will evaluate ongoing status eligibility, beginning in January 2024.

Thanks!

Any
Questions?